

State of the Region Regional Economic Overview and Forecast

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TODAY'S OUTLINE

- Measuring and Comparing Economic Health
- Identifying and Measuring Economic Structure
- The Current Economy & Outlook



Angelou Metrics

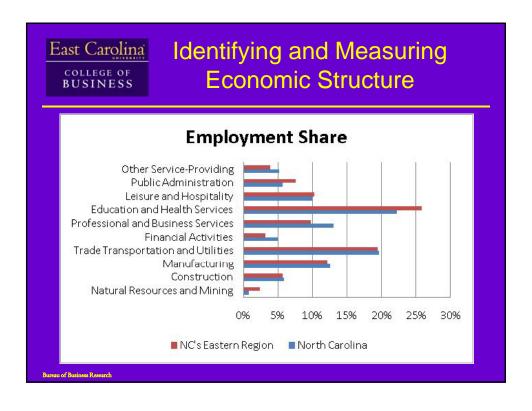
- Growth in Total Business Establishments
- Population of Young People
- Per Capita Income
- Education Attainment
- Community College/University Enrollment
- Wages by Target Industry
- Employment/Unemployment

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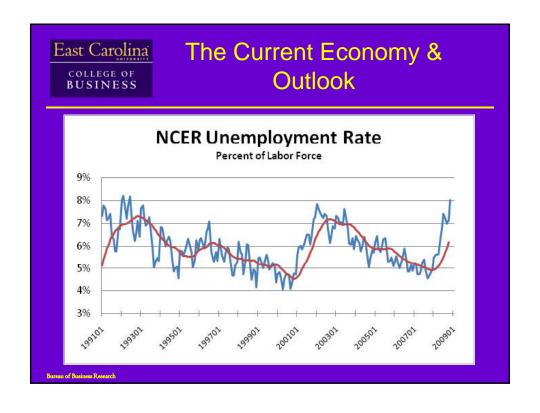


Measuring and Comparing Economic Health

- ANNUAL County Rankings of Economic Progress
 - Ability to create jobs
 - Ability to earn an adequate income
 - Ability to keep the local labor force employed
 - Ability to attract income from other regions
 - Ability to reduce poverty









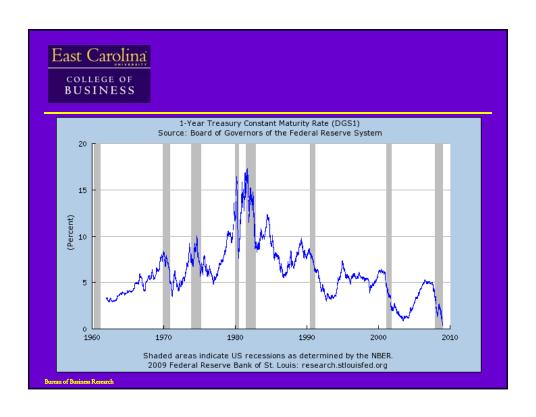


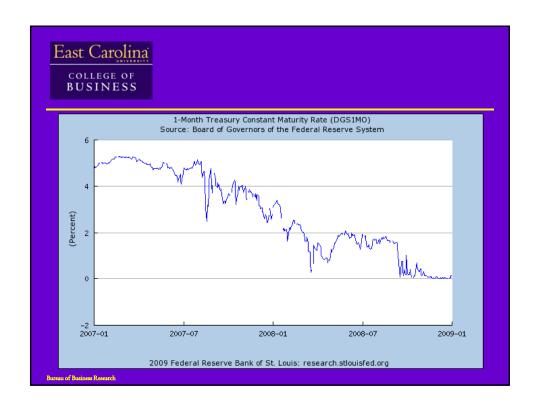
Perspective

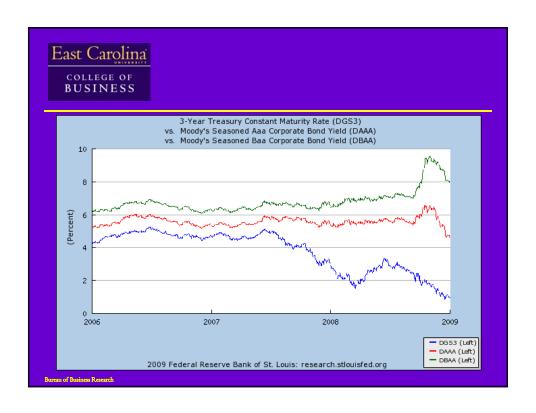
- Major indices are down 35% +/- from year ago
 - Not as significant as 72-73 or 00-02 (particularly the NASDAQ).
 - Not as significant as October 87. 23% in one day and 35% in a couple of weeks.
- In 2008, foreign markets generally down further.

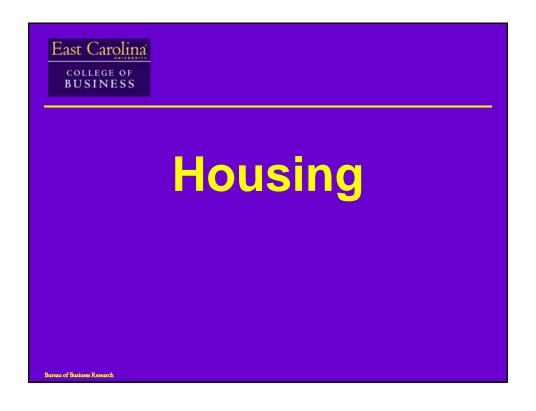




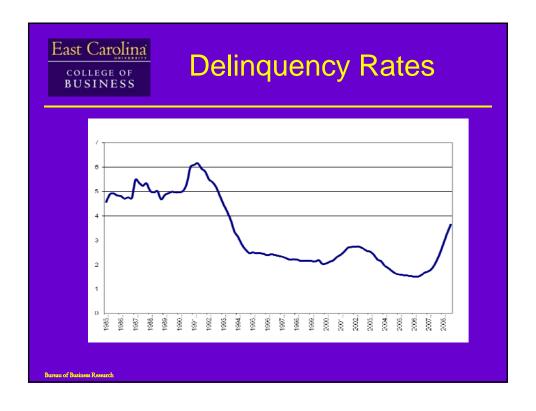




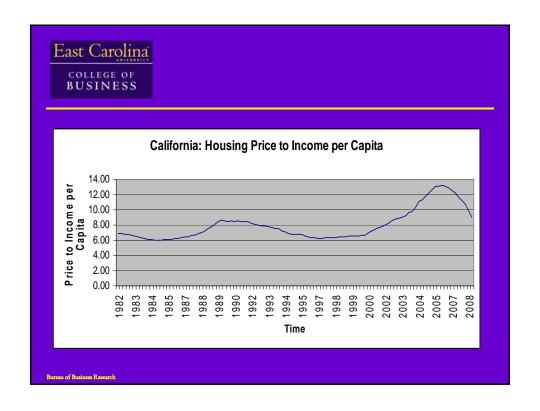


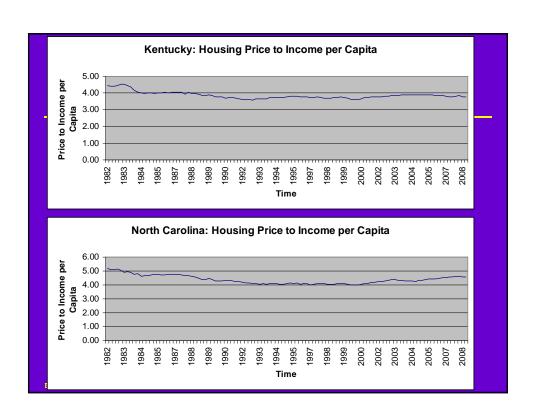




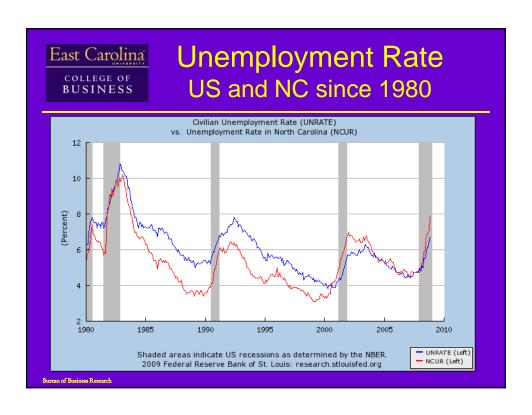












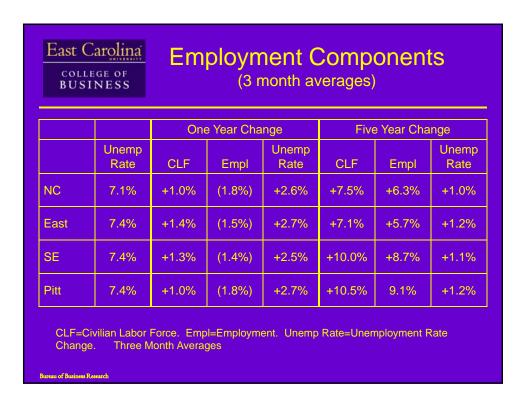


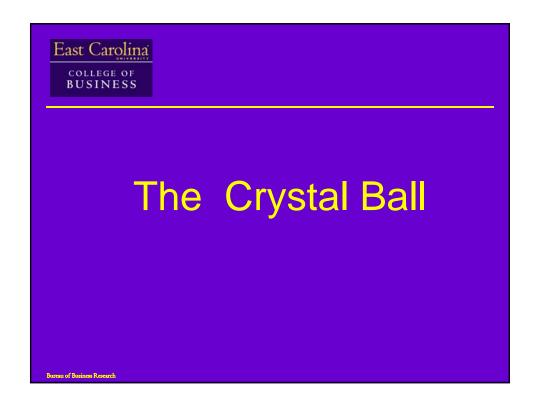
Perspective

- In December, we lost 500K jobs !!!!!!
 - 143 million people are employed
 - 500K is net: 4.8 million people lost their job and 4.3 million people were hired
- The US unemployment rate is 7.2% !!!!!
 - That's less than in 1949 (7.9%), 1958 (7.5%), 1975 (9%), 1982 (10.8%), and 1992 (7.8%).
 - Rate was over 7% from May 80 to Nov 86

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National

- Recession lasts until late 2009+
 - Q408 down 4-5% annualized, Q109 down 3-4%
 - Total 5% GDP decrease
 - Recovery anemic
- Unemployment 9%+
 - More bad news RE jobs for 9 mo. Denominator effect.
- Housing is drag on economy
 - Overhang (evidence of some bottoming), foreclosures
- Energy prices remain modest
 OPEC may take action to mitigate
 - As economy recovers, back up
- Downward trend in interest rates (may be about done)
 - As economy recovers, back up

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National

- BIG unknowns are:
 - Impact of upcoming stimulus package
 - Length/depth of
 - Credit crunch / housing market
 - Consumer spending slowdown
- Low probability event (10%)
 - Sustained deflation
- Very low probability event (5%)
 - Depression



NC/Regional Outlook

- Depends upon US economy
- NC economy should be around national average (now "more like" US)
- NC unemployment bit above national average

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NC's Eastern Region

- NCER will be bit worse than state
 - Unemployment higher than state
 - Some counties better (ex. Craven/Carteret)
 - Historic relationships will widen slightly
 - Recession bit wider and deeper
 - Housing pricing not as bad, foreclosure effect is a question mark.



- Mitigating (not insulating) factors:
 - Net population inflow
 - What if it stops? Can they sell their house elsewhere?
 - · Seeing signs of this now
 - Diversity of employment categories
 - Housing not hit as hard (not huge amount of excess to burn off)
 - Solid employment floor from UHS, ECU and military.
 - Not growing as much next 1.5 years

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NC's Eastern Region

- Local issues:
 - Increased military presence (a bright point)
 - Summer 2009 tourist season (don't get your hopes up)
- Long term:
 - Retirement/Health Care/Education are very positive
 - Improved transportation/infrastructure (including electronic) KEY issue to long-term growth
 - Regional Economic Development Regions will play key role in long-term success
 - Regional and local cooperation will be essential



The Local and Regional Outlook

- Depends upon statewide, regional, and local leadership
- "Anyone who thinks [the recovery will] happen overnight or without pain is delusional."
- "Anyone who thinks this is a bottomless pit is crazy too."

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- Nobody becomes rich in America being a pessimist.
- Don't hyperventilate
- · Keep things in perspective
- Turn off the screaming heads on TV